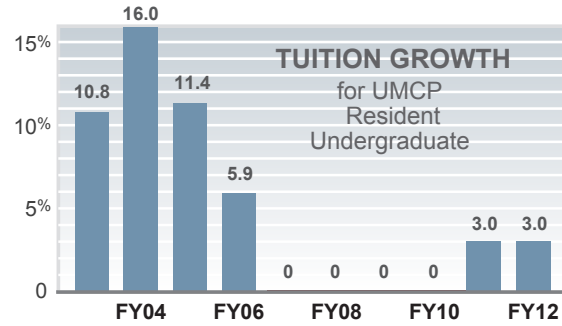


Providing Skills2Compete: A World Class Workforce

- ▶ **Four-Year Tuition Freeze**
- ▶ **Reinvigorating Science, Technology, Engineering, and Math Education** – The US Chamber of Commerce says Maryland contains the second-highest concentration of jobs in science, technology, engineering, and math (STEM) fields among all 50 states. Governor O’Malley has implemented a cross-agency strategy to increase resources and the effectiveness of STEM education, from elementary school to postsecondary.
- ▶ **Veterans Jobs Initiatives:**
 - ▶ **Helmets2Hardhats** – Connecting National Guard, Reserve, and transitioning active duty military members with high quality career opportunities in the construction industry.
 - ▶ **Mil2FedJobs site** – The nation’s first and only web-based tool for transitioning service members to search for and apply to relevant federal vacancy announcements.
 - ▶ **Warrior to Worker** – Expanding veterans’ employment opportunities within government and promoting employment, education and training opportunities for veterans.
- ▶ **Connecting Marylanders to Job Opportunities:**
 - ▶ **Maryland Workforce Exchange (MWE)**



- ▶ **MARC Green Works** – Working with our partners in the region, we have developed the the MARC Green Works Jobs Portal, the nation’s first multi-state, real-time search engine for green jobs
- ▶ **Skills Training Grants** – Working with our federal and local partners, we are providing millions of dollars in funds for job training initiatives focused on Maryland’s growth sectors, including programs like The Go Solar! Initiative, which is preparing more than 1,500 Marylanders for green jobs in manufacturing, construction, environmental technology and solar energy.
- ▶ **One-Stop Job Centers** – The Maryland Department of Labor operates 35 One Stop Employment Centers in every county and Baltimore City. The Centers provide jobseekers with essential resources as well as online access to job listings.

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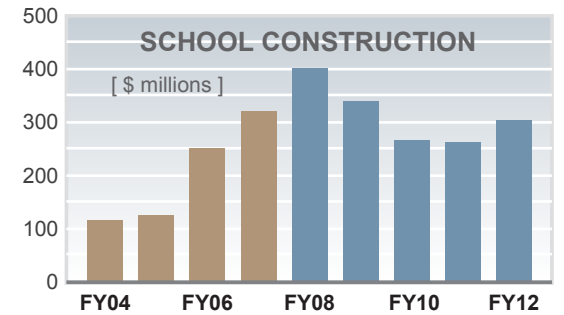
TO CREATE JOBS...

The O’Malley-Brown Administration is:



Making Modern Investments for a Modern Economy

- ▶ **Record Investments in Public Education and School Construction**
- ▶ **InvestMD** – At least \$70 million in venture capital to support seed- and early-stage companies, providing thousands of jobs.
- ▶ **One Maryland Broadband Network** – 1,600 jobs statewide by investing in the State’s cyber infrastructure to connect all 24 counties via high-speed, state-of-the-art, fiber-optic broadband
- ▶ **21st Century Public Transit:**
 - ▶ **Red and Purple Lines** – Creating jobs building the Red and Purple Lines
 - ▶ **MARC Enhancements** – Supporting jobs with millions in funds for improving MARC stations
 - ▶ **ICC** – Supporting 4,500 jobs connecting two of the State’s economic engines
- ▶ **Upgrading Maryland’s Infrastructure** – Supporting 15,000 jobs a year improving our roads, bridges, schools and hospitals
- ▶ **BRAC Zone Investments** – Supporting over 23,000 military and defense-related jobs in Maryland.



MARYLAND RANKS

- 1st** : Maryland Public Schools (3 straight years) - *Education Week*
- 1st** : Federal research and development investment per capita
- 1st** : Concentration of employed doctoral scientists and engineers
- 2nd** : Leveraging science and technology to promote economic development - *Milken Institute*
- 3rd** : Ability to compete and win in the new economy - *Kauffman Foundation*
- 5th** : Enterprising States for Economic and Job Growth - *US Chamber of Commerce*
- 12th** : Lowest Tax Burden on New Investment - *Ernst & Young*
- 14th** : Best State for Business, including state business tax climate - *Forbes Magazine*



Spurring Innovation

▶ Targeted Job Creation Tax Credits:

▶ **Biotech Tax Credit** - By increasing the Biotech Tax Credit from \$6 million to \$8 million, we are encouraging more seed and early stage investment in qualified businesses.

▶ **R&D Tax Credit** – Maryland leads the nation in university conducted life sciences research per capita. To encourage more R&D, we are investing \$6 million a year for private businesses with qualifying R&D expenses.

▶ **BIO2020** – The Life Sciences accounted for one-third of all jobs created in Maryland from 2002 – 2010. To continue and expand this growth, we are investing \$1.3 billion in Maryland's bioscience industry over 10 years to attract and grow biotechnology companies in Maryland.

▶ **CyberMaryland** – Positioning Maryland as the nation's epicenter for cyber security by launching the first public/private partnership to capitalize on our growing cyber infrastructure, including the U.S. Cyber Command at Fort Meade, which will employ over 20,000 soldiers and civilians.

▶ **Advanced Manufacturing** – Encouraging growth through innovative public-private ventures like the partnership between General Motors, the State and local governments of Maryland to build a new high-tech facility that will manufacture the next generation of electric motors and bring 800 new jobs to Maryland.

▶ **Public Private Partnerships** – Partnering with Ports America to construct a new 50-foot berth at the Port of Baltimore which will create 5,700 new jobs and bring increased business opportunities, larger vessels, and over a billion dollars to the State over the lifetime of the agreement.

▶ To Create 100,000 Green Jobs:

▶ **Building Solar Energy Sector** – By investing to "kick-start" the first utility scale solar power generation in Maryland, stackable incentives, and creating a progressive solar carve out, we have helped create over 1,000 jobs in solar energy the past four years, with hundreds more expected by the end of 2011.

▶ **Smart, Green and Growing** – Uniting governments, businesses, citizens and grassroots organizations to create a sustainable future for our State.

▶ **Wind Power** – Creating jobs through building large-scale onshore wind farms.



“To create jobs, a modern economy requires modern investments.”

“In order for Maryland business to create jobs, Maryland's government has to do its job.”



Cutting Red Tape to Stimulate Job Growth

▶ **FastTrack** – Launched a new tool for business owners and developers which cuts bureaucratic red tape and streamlines and expedites the review of state permits for projects in priority development areas.

▶ **Central Business Licensing** – Creating a Central Business Licensing tool that will allow Maryland entrepreneurs and business owners to complete the required paperwork needed to do business in Maryland at an online one-stop shop, cutting down on countless hours of red tape.

▶ **Maryland Made Easy** – Working to improve the conditions that allow businesses to grow and create jobs. Maryland Made Easy includes specific strategies for state agencies to help improve Maryland's business environment by streamlining processes, simplifying regulations and improving communication.

Supporting Small Business

▶ **Small Business Loan Guarantee Fund** – Helping small businesses access credit, which has created or retained about 500 jobs so far.

▶ **HIRE Maryland Tax Credit** – Supporting creation of over 1900 jobs through targeted \$5,000 tax credits for employers who hire unemployed Marylanders.

▶ **Maryland Economic Development Assistance Authority Fund** – Increasing funding by 25% for program which helped create or retain over 8,000 jobs last year through targeted investments in high-potential economic development projects.

▶ **Strengthening Women- and Minority-owned businesses** – Launched MBE University last year, a traveling conference offering training, opportunities, and information on the tools necessary for minority or woman-owned businesses, and made \$1.1 billion in procurement payments to MBE firms which helped create or save 19,000 jobs.

▶ **Maryland Health Insurance Partnership** – Established Maryland as one of only a handful of states that helps small businesses purchase health care coverage for their employees and their families.

▶ **MD Export Initiative** – Providing businesses the resources and support to increase exports, create jobs and join the global marketplace, including \$5,000 grants to small and mid-sized companies to assist with doing business overseas.

